

36xero CFO

NUMBERS TELL STORIES

THESE ARE THE STORIES
THAT FUEL US...

Stories of a vision for tomorrow, plans for the present,
past successes and reasons for celebration.

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A PASSION FOR THE MUNDANE

“Numbers don't tell lies”

The story of how 36XeroCFO began is a story of friendship and a passionate drive to reshape the “back-office” landscape in South Africa. Our executive management team are accomplished in various fields and industries, are qualified Chartered Accountants and have held executive and management positions in JSE listed entities and international consulting firms.

Their passion for delivering excellent products, and even more excellent client services, came from humble beginnings. Their combined 30 years of experience include Strategy, Financial Management, System Implementations and Business Process Design.



“Our people are our biggest asset and we contribute our successes to being passionate about service excellence, teamwork and our result driven culture ”



CORE

Chartered
Accountants



90 +

Dedicated Staff
Compliment



FOCUS

Growing
Entrepreneurial
Business



12 +

Professional
Consultants



25 +

Diversified
Client Portfolio



500 +

Associated
Employees

APPROACH

Accounting Services

RECORDING AND REPORTING

Your numbers, your financial story..... In a very complicated world, it is always great to simplify things – to have goals, a clear vision, a one-page plan. But for most entrepreneurs, numbers are one of those complicated matters best left to others, although it needn't be that way...

By taking care of your full finance function, our team of highly skilled, innovative, experienced finance individuals, transform ideas and businesses into value - ensuring that you as entrepreneur can grow the business.

Being entrepreneurs ourselves, we understand the significant role that finances play in the success of a business – how you have to navigate the many complexities of doing business while managing the pains of scaling fast in a growing economy, or taking difficult decisions when business is not doing well. During all these periods, you need access to the financial and strategic insights that experienced Chartered Accountants (CA) can bring to the table. Employing one or two experienced CAs is however costly and it limits you to the skill set of those professionals.

In our solution offering, we not only ensure that you have access to a dedicated experienced financial team, but this team is also backed by the full insight of a group of CAs with many decades of experience in all areas of business aspects. This means that the finance team can consult a group of CAs at any time. It also means that you as executive management can request us to attend any meeting or provide you with input into any matter as part of our inclusive cost.

OPERATIONAL FINANCE

Finance is not only about compliance and technical accounting or tax advice, it is also about having the ability to design, implement and operate business processes, systems and operational finance teams. It is about thinking outside of the box, doing things better...top class delivery and adapting quickly to changing requirements. Included in our operational finance projects are:

- Claims management
- Job card management
- Fleet management
- Customer profitability and revenue collection
- Contract management
- Asset management

COMPANY SECRETARIAL

We manage the entire company secretarial function, from:

- all new registrations (company as well as all regulatory registrations required)
- amendments to all company records and registrations and
- Annual company secretarial compliance.

CERTIFIED SOLUTION PROVIDER

RANGE OF PRODUCTS



Partnering with Technology

My Solutions is the origin of a new revolution – the much-hailed Fourth Industrial Revolution – a fusion of leading-edge production techniques and smart systems that integrate with organisations and people. Come with us on a journey through the technologies driving this process and its accelerating advantage. This is achieved by simplifying digital engagement and experiences for clients and understanding the digital platforms.

Our Tech team assess every need and requirement, internally and externally and develops fit-for-purpose technology solutions to enhance processes and assist our clients.

<100%
CONVERTING
DATA INTO
INTELLIGENCE



Converting data into intelligence, equips you with the right information to make impactful strategic decisions for your business.

my PRODUCT SOLUTIONS 360^{xero}

A complete range of business operation solutions hosted in the cloud. My Product Solutions is used by accounting- and legal firms, companies and individuals.

LET US FOCUS ON YOUR COMPANY'S PROCESSES AND SYSTEMS, SO THAT YOU CAN DO BUSINESS...



my CFO **INTERESTED?** 

- Full financial function
- Daily transactional processing
- Electronic tracking and approval of all expenses, payments and reconciliations
- Onsite or offsite or any combination
- Taxation, regulatory compliance
- Annual Financial Statements

my SECRETARY **INTERESTED?** 


- New registrations with regulatory bodies
- Amendments to regulatory details
- Compliance management
- Board of Directors information packs

my HR **INTERESTED?** 

- Full Human Resource function
- Recruitment
- Payroll
- Talent Incubation
- Internships, Scholarships, Learnerships, e-Learning
- Bursary Management

my IMPACT **INTERESTED?** 

- BBEEE Strategy
- Business Incubator
- Skills development
- Supplier development
- Enterprise development
- Monthly scorecard

my OPS **INTERESTED?** 


- Claims management
- Job card Management
- Fleet Management
- Stock/Asset Management


my CLIENT **INTERESTED?** 

- Full CRM function
- Contract management
- Profitability analysis and Improvement
- Billing and collection



“It is like asking why is Ludwig van Beethoven’s Ninth Symphony beautiful. If you don’t see why, someone can’t tell you. I know numbers are beautiful. If they aren’t beautiful, nothing is.”

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